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U. S. Department of Agriculture

# GLADIOLUS

Spring price list for



Fikes' Glad Gardens

Valparaiso, Nebraska

"Valley of Paradise"

#### To Our Many Friends:

Again it is with pride that we send you our new catalog. As usual, you will find some of the old and some of the new varieties listed.

Briefly reviewing last season, will say it was one of those years that presented more than the usual number of problems to the glad growers in this locality. It was wet and cold therefore our plantings were all late. Very few blooms were ready at show time (although we did go to 3 shows). Cloudy cool weather made shorter spikes and a little hail contributed additional problems. An early frost cut short the growing season. Bulblets, however, germinated well and grew fast due to the wet season, therefore, we are able to offer you some beautiful, high crowned bulblet grown stock.

Yes, last year was one to remember. It can also be remembered as being our biggest year yet which was due to the many fine orders sent in by you folks. We feel that your orders are a vote of confidence in us and in the glads we grow. We will do everything possible to uphold this faith in us. For example, some of our hired help mixed several varieties for us and even though we have done our best to correct this, we cannot list these particular glads and be sure they are true.

We want to thank you for past patronage and we hope that you will find glads of your liking listed in this catalog. If not, maybe your neighbor or friend could borrow your catalog.

As usual we will close with a note of optimism for the coming year. It is always with great anticipation that we approach another growing season. We wish as many of you as possible when planting would keep the various show dates in mind. For this section of the country, we will remind you that the Midwest Glad Show is held in Beatrice, Nebraska, usually the 3rd Sunday in July. The great Nebraska 2-day Glad Show is held in Omaha the last Saturday and Sunday in July, however, this year it will probably be held on August 2nd and 3rd. On August 9th and 10th the 1952 Central International Glad Show will be held in Sioux City under the sponsorship of the lowa Gladiolus Society with the Sioux City Gladiolus Society as host.

We hope to see many of you at the 1952 shows and again want to invite you to stop by and see us. We think you would especially enjoy seeing the fields in bloom. Our normal blooming season here is from mid-July until October first.

#### **OUR GUARANTEE**

All bulbs are guaranteed to be healthy, vigorous, true to name and free from dangerously injurious insect pests and plant diseases. If at any time, either after receiving bulbs or after blooming, you feel you have reason for complaint, write us and we will do our best to make things right. Satisfaction is our aim.

#### **ORDERS**

Orders are entered as they are received. These prices cancel all previous price lists. All quotations are subject to prior sale and terms are cash with order unless previous credit arrangements have been made. We suggest that you order early to avoid disappointment. All orders will be promptly acknowledged. Kindly refer to ticket number in any correspondence. On orders for less than \$2.00, include a fee of 35c to cover cost of postage and packing. Orders from the retail list amounting to \$2.00 or more will be prepaid to any point in the United States. Prices in the wholesale list are not prepaid, but are F. O. B. Valparaiso, Nebr.

If you order part from the retail and part from the wholesale, your bulbs will be sent transportation collect and overcount or extras will be included to make up for the transportation on the retail items. When all or part of your order is from the wholesale list, please do not send money to cover transportation. We cannot estimate the charges so please wait and pay the transportation charges when the shipment arrives.

When a variety is listed at 2 for .20c or 3 for .25c, etc., please do not order a smaller number at a lower price.

We feel our prices are low enough so that additional discounts are not necessary. Generous overcount and extras will be found in proportion to the size of your order.

Be sure to check your preference on the order blank giving us permission to substitute nearest size, nearest variety or refund in case we are out of what you order.

#### A SUGGESTION

We suggest you take advantage of the FREE Aluminum Weatherproof Tag offer shown inside back cover.

We might also suggest that you follow the complete cultural directions found with each order. By so doing, you will be well repaid for your efforts in gorgeous blooms of show quality as well as healthy, vigorous bulbs in the fall.

#### FREE BULBS

Free bulbs will be sent with your order for sending us the names of friends not receiving our catalog who are flower lovers.

# BULB SIZE AND COLOR INFORMATION

Our bulbs are listed by color to simplify your ordering. Large bulbs are over 11/4 inches in diameter, medium from 3/4 inch to 11/4 inch and small bulbs 1/4 inch to 3/4 inch.

The following arrangement is standard for all gladiolus shows and are

grouped according to size as follows:

Miniature florets—size 100, under 2½ inches. Small florets—size 200, 2½ to 3¼ inches across. Medium florets—size 300, 3½ to 4½ inches across. Large florets—size 400, 4½ to 5½ inches across. Giant florets—size 500, 5½ inches and up.

The last two figures in the number denote the color, in other words a 506 is a giant cream, a 352 is a medium deep red, etc.

# RETAIL PRICE LIST

### WHITE GLADIOLUS - Color Class 00

White glads are distinctive and blend well with any color. Annamae is tops in this class. Grows 3 to 4 feet high from small. SNOW PRINCESS is always good and SILVER WINGS was beautiful this year.

- 400 ANNAMAE (70 days) an early pure white with consistantly fine blooms. Stands up well in hot weather. A wonderful commercial white. Large 3-20c, 10-55c, Medium 4-20c, 10-40c, Small 10-25c
- 500 SILVER WINGS (88 days) one of the best white sports of Picardy. Heavily ruffled with a touch of cream in the throat. A glistening white commercial with rapid increase. Large 3-25c, 10-65c, Medium 4-25c, 10-50c, Small 10-30c
- 400 SNOWBANK (85 days) a beautifully ruffled white with a slight creamy throat. A 1945 introduction by Palmer. Large 3-25c, 10-65c, Medium 4-25c, 10-50c
- 400 SNOW PRINCESS (80 days) large milky white with creamy throat. Has a tall spike and is considered about the best of the low priced commercial whites. Opens well from a tight bud. Large 3-20c, 10-55c, Medium 4-20c, 10-40c, Small 10-25c

# WHITE (with conspicuous markings) Class 01

The glads in this class are predominantly white but they all have a touch of color in the throat, making a beautiful two color combination. The two varieties listed are both very good and will give you much satisfaction in your garden.

- 401 MT. INDEX (68 days) the white in this glad is set off by a golden yellow throat. A striking color combination. Large 3-30c, 10-80c, Medium 3-20c, 10-55c, Small 4-20c, 10-40c
- 401 SILENTIUM (80 days) has a slightly smaller floret than Margaret Beaton but the spikes grow tall and straight. The throat has a slight carmine feathering.

Small 10-25c

# CREAM - Class 06

Have sold out of all creams except small WHITE GOLD, hope to improve this situation next year.

506 WHITE GOLD (70 days) a giant cream blending to gold in the throat. This is a glad that will stand out because of its size.

Small 10-25c

# YELLOW - Light 10 Deep 12

Yellow glads are enjoying an ever increasing popularity. Outstanding for us this year were MOTHER KADEL, GOLDEN ARROW and SPOTLIGHT. GOLD DUST is earliest in this class, however, would not recommend it as the best cut flower but in the field it is very striking.

- 312 ELIZABETH MAIER (85 days) a beautiful clear yellow with frilled petal edges, 10 to 12 florets open on a 22 to 25 bud spike. This is a fine glad and one you will want to show your friends.

  Small 3-20c
- 412 GOLD DUST (70 days) early deep yellow, grows tall and will bloom from bulblets if given a chance.

  Large 3-20c, 10-55c, Medium 4-20c, 10-40c, Small 10-25c
- 510 GOLDEN ARROW (85 days) a pure pastel yellow with no distracting markings. Straight, tall, with eight 5½-inch florets open. A good propagator and vigorous grower. A new one well worth having.

  Large 3-25c, 10-65c, Medium 4-25c, 10-50c, Small 10-30c
- 310 MOTHER KADEL (77 days) a medium yellow without any foreign color. Opens 5 to 7 with 5 more showing. Can and does win in its class. One of the best yellow commercials and in great demand by the florists. This glad goes well in arrangements.

  Large 3-20c, 10-55c, Medium 4-20c, 10-40c, Small 10-25c
- 410 OREGON GOLD (110 days) an outstanding bright yellow. It grows tall, straight, and opens many large florets.

  Medium 4-25c, 10-50c
- 413 SPOTLIGHT (80 days) large clear medium yellow with small scarlet blotch deep in throat. It is very striking and beautiful, a vigorous grower, and makes tall fine spikes with 6 to 7 moderately waved florets open.

  Large 3-25c, 10-65c, Medium 4-25c, 10-50c, Small 10-30c

#### SHOW DATES

Midwest Glad Show, Beatrice, Nebraska. Usually held 3rd Sunday in July.

Nebraska Glad Show, Omaha, Nebraska, August 2nd and 3rd.

#### BUFF - Class 16

APRICOT GLORY and GUNPOWDER were very good again this year. We added PARADISE which is older but very dependable and produces tall spikes. Of course we couldn't leave out SUSQUEHANNA.

- 416 APRICOT GLORY (90 days) an outstanding, extremely large glad of lovely apricot buff color. Tall, fine placement and good substance.

  Medium 3-30c, 5-45c, Small 3-20c, 5-30c
- 416 GUNPOWDER (85 days) a clear buff sport of Picardy. Same as its parent except color. Many comments in the field on this one.

  Medium 4-20c, 10-40c
- 416 PARADISE (85 days) a fine, tall 2-tone buff that carries 4 to 5 foot spikes consistently.

  Large 3-25c, 10-65c, Medium 4-25c, 10-50c, Small 4-20c, 10-40c
- 416 SUSQUEHANNA (90 days) a fine peach buff with cream throat. Opens 6 to 8 medium florets on a straight spike. A very good variety.

  Large 3-25c, 10-65c, Medium 4-25c, 10-50c

# ORANGE - Light 20 Dark 22 Red Orange 24

This color class will brighten any garden. The miniature ELDA is very dainty and a sturdy grower. Small varieties are becoming increasingly popular for arrangements and table decorations. The other varieties need no special mention. All caused many comments in the field.

220 ELDA (85 days) an early miniature. Yellow orange with slight brown feather. This is a fine little glad that is tall and a very vigorous grower. We only list two miniatures but both are good and a decided change from the general run of glads.

Small 4-20c, 10-40c

420 LANTANA (75 days) light apricot with a blended yellow throat. Opens 6-8 large florets on a medium stem. A good cut flower and vigorous grower.

Large 3-20c, 10-55c, Medium 4-20c, 10-40c, Small 10-25c

- 420 OCTOBER SUNSHINE (85 days) a beautiful, tall, straight, light orange blending to a golden yellow throat; opens will in water, propagates easily and has healthy habits. Truly a glad of merit.

  Large 20c each, Medium 2-30c, 5-60c
- 322 ROMAN GOLD (85 days) a medium sized dark orange with slightly pointed florets. Very prolific and vigorous. Its medium size adapts it well for either bouquets or table arrangements.

  Small only 10 for 30c

#### SHOPPING SERVICE

If you are too busy or are just starting to grow the gladiolus and don't know just what you want, put a note to this effect in our handy business reply envelope along with cash, check or money order in the amount you would like to spend and we will choose a well rounded selection of bulbs for you. If you care to, you may want to specify the size bulbs you desire or your favorite colors. In the past, this shopping service has proven very popular. We have even started small commercial growers through this shopping service.

Each variety selected for you will be packed separately and show the name and color, for your convenience.

# SALMON - Light 30 Deep 32

Only listing two salmons this year. Neither variety is new, however, we are building up stock on some fine salmons for later introduction. MARGAR-ET FULTON is very refreshing to see, it's consistant and prolific. Some florists say if there were but one glad variety, they would choose Margaret Fulton. MARION PEARL is a much larger and more spectacular glad winning its share of ribbons at the shows.

- 332 MARGARET FULTON (80 days) a dainty medium salmon, probably the best cutflower of this color. Top show winner in its class.

  Medium 5-20c, 10-35c, Small 10-20c
- 532 MARION PEARL (85 days) a light salmon pink shading to a lighter throat. Will open up to 9 giant blooms on a tall spike and have as many as 21 buds. A very good glad.

  Small 3-20c, 5-30c

#### SCARLET - Class 36

Is our face scarlet? Only one glad listed here again this year. Same variety and just as good as last year.

536 ALGONQUIN (80 days) large brilliant scarlet with ruffled needle-point blooms on a tall straight spike. Opens 8-10 on an 18 to 21 bud spike. We use this variety for our commercial scarlet because we have not found any other variety that can equal this fine, outstanding glad which is highly rated by most of the commercial growers.

Large 3-20c, 10-55c, Medium 4-20c, 10-40c

# PINK - Light 40 and 41 Deep 42 and 43

Now here's a class where we give you some choice. We feel all varieties here are good. You will find TRUELOVE used in our fields for the early cut flower market and MAGNOLIA is our midseason commercial. FRIENDSHIP and JUNE DAY are very good early glads you will surely enjoy, however, since these are newer varieties the price is slightly higher. Don't let this stop you though, they are truly fine glads.

- 440 BEAUTY'S BLUSH (85 days) Delicate soft blushing pink, stands heat and is very healthy. Good propagator and grows well from bulblets. Large 3-30c, 10-80c, Medium 3-25c, 10-65c
- 541 CANDY HEART (83 days) flesh pink with carmine blotch. Blooms well placed and stands up under a hot sun. We had trouble supplying the florists with this variety due to the heavy demand. This glad goes well with many other colors.

Large 3-25c, 10-65c

- 440 ETHEL CAVE COLE (80 days) pure light pink shading slightly to a cream throat. Large spikes with up to 8 florets open. Very popular as a commercial and garden variety.

  Small only, 10-30c
- 441 JUNE DAY (58 days) the earliest blooming glad we grow. A pure pink with small cherry blotch in throat. Produces large bulblets that germinate easily.

Large 25c each, Medium 20c each

- 540 EVANGELINE (92 days) beautiful tall light pink. Highly advertised recent introduction. Tempermental at times but a fine variety.

  Medium 40c each, Small 25c each
- 440 FRIENDSHIP (70 days) very beautiful extra early rose pink with cream throat. Slightly ruffled. Recent introduction by Fischer.

  Medium 2-30c, Small 4-25c
- 540 MAGNOLIA (85 days) a clear dainty pink, blooming large on a straight sturdy spike. Opens 6-8. Very popular with the florists.

  Large 3-20c, 10-55c, Medium 4-20c, 10-40c, Small 10-25c
- 442 SPIC & SPAN (80 days) ruffled deep pink which opens 10 on a 19 to 22 bud spike. A good germinator and propagator. Stands up well and wins at most of the shows.

  Large 3-40c, 5-55c, Medium 3-30c, 5-45c, Small 3-20c, 5-30c
- 440 TRUELOVE (70 days) a dainty clear pastel pink that produces consistently saleable spikes from small bulbs. A very early pink for cut flower work. One you should have.

  Large 3-25c, 10-65c, Medium 3-20c, 10-55c, Small 10-30c

## RED - Light 50 Deep 52

Again this year STOPLIGHT was shoulder high right down the row. That is, shoulder high for us and we're both over 6 feet tall. Guess we are just partial to it since we don't need to lean over to cut. Did you ever try crawling miles on your hands and knees to cut some short variety? We're not discounting the other glads in this class, we are just partial to this red commercial for the money. Naturally FIREBRAND can't be beat, we won 1950 Grand Champion at Sioux City with it.

- 452 FIREBRAND (85 days) a glistening medium red blending to slightly darker throat. Produces tall, slender spikes that are straight. Florets are firmly attached. Always very fine with us.

  Medium 3-20c, 10-55c, Small 10-30c
- 450 HAWKEYE RED (85 days) a bright, medium red with nice form and growing habits. A sport of Vagabond Prince that is healthy and consistent.

Medium 4-20c, 10-40c, Small 10-25c

450 STOPLIGHT (90 days) brilliant red, slightly ruffled opening up to eight 5 inch florets. Our commercial red and is liked very well by the florists, you should too.

Large 3-20c, 10-55c, Medium 4-20c, 10-40c, Small 10-25c

My glads were beautiful this year and think you will have several orders next spring from here.

Nebraska Hobbvist

See inside back cover-for FREE permanent Weatherproof Tag offer.

#### BLACK REDS - Class 54

This is such a popular class we always sell out early. The rich deep velvety texture of these varieties adds much to a garden or vase.

354 BLACK OPAL (92 days) a consistent black red of medium size which we highly recommend. A tall growing glad of distinction. We always sell out on this favorite.

Large 3-20c, 10-55c, Medium 4-20c, 10-40c

- 454 MIDNIGHT RED (70 days) very dark red with slight cream markings. 5 inch florets and opens 6 on a 16 bud spike. A lovely glad.

  Large 3-25c, 10-65c
- 454 MOHAWK (85 days) deep maroon opening 6 to 8 five inch florets on a tall straight spike. An outstanding glad.

  Large 3-25c, 10-65c, Medium 4-25c, 10-50c, Small 10-30c
- 554 REWI FALLU (95 days) massive deep blood red. Florets are very large on a strong, medium height stem. You will like it.

  Small 10-25c

# ROSE - Light 60 Deep 62

BURMA is the favorite in our fields with you folks. Its heavy ruffling is outstanding. It will, however, water streak if it gets wet when open. The other 2 varieties are much lighter in color. EARLY ROSE matures very early and you will thrill to its 2-tone shading. ROSA VAN LIMA is the best for commercial cut flower purposes and liked very much by the florists.

- 562 BURMA (88 days) large, heavily ruffled deep rose with slightly lighter throat. Opens up to 10 florets on an exhibition spike. This is a wonderful glad and we know you will love it.

  Large 3-25c, 10-65c, Medium 4-25c, 10-50c, Small 10-30c
- 362 EARLY ROSE (70 days) an early two-tone rich rose. This glad will give you a very outstanding color. We use it with the variety Annamae for early bouquets.

  Large 3-20c, 10-55c, Medium 4-20c, 10-40c, Small 10-30c
- 460 ROSA VAN LIMA (80 days) a pure light pink with white midribs. This is a fine Holland variety. Opens 8 on a tall straight spike. Liked very well by the florists.

Small 10-25c

Had beautiful glads from your bulbs last season.

R. B.—Colorado

We really love working with your glads.

Nebraska Florist

#### LAVENDER - Class 66

Any of these varieties will blend with the beauty of your garden. Each variety listed is distinctly different from all the rest. Still the choice this year is ELIZABETH THE QUEEN. It won a Reserve Grand Champion for us at Sioux City in 1951. LAVENDER & GOLD is very nice for arrangements in the home. It is medium in size and a lovely 2-tone shade.

- 566 ELIZABETH THE QUEEN (86 days) a beautifully ruffled light lavender.
  7-8 florets open on a straight sturdy spike. This is the best and most beautiful lavender we have seen. A very good commercial.

  Large 3-25c, 10-65c, Medium 4-25c, 10-50c, Small 10-30c
- 466 LAVENDER DREAM (85 days) a bright attractive glad classified as lavender but really cattleya rose violet with creamy marks. It's different, has good qualities and causes many comments.

  Small 10-30c
- 366 LAVENDER & GOLD (70 days) a very early, frilled light lavender with a dainty yellow throat. Opens 5-7 medium sized blooms on a tall straight stem.

Large 3-20c, 10-55c, Medium 4-20c, 10-40c, Small 10-30c

366 LAVENDER QUEEN (82 days) deep violet lavender which sometimes flecks, adding to its attractiveness. Opens 7-8 florets on a straight and sturdy spike.

Large 3-25c, 10-65c

- 366 LAVENDER RUFFLES (85 days) an early, clear pinkish lavender that grows very well, even from small. A different glad worth growing. Large 3-25c, 10-65c, Medium 4-25c, 10-50c, Small 10-30c
- 466 MYRNA FAY (75 days) a rich early lavender, tall, straight and very prolific. Opens well from tight buds.

  Large 3-40c, 5-55c, Medium 3-30c, 5-45c, Small 3-20c, 5-30c
- 366 WEDGEWOOD (80 days) a disease-free, waxy, ruffled lavender that is gorgeous. It's creamy throat adds greatly to its beauty. A 1947 Fischer introduction everyone should grow.

  Large 3-40c, 5-55c, Medium 3-30c, 5-45c, Small 3-20c, 5-30c

#### PURPLE - Class 70

Both varieties listed are tops and very different. If you want FUCHSIA MAID send order early because the sales from the Fall List were heavy on this variety. Our stock of PURPLE SUPREME is holding out very well, mainly because we grow more of this glad for use in our florist trade. It still grows up to shoulder high for us, a beauty.

370 FUCHSIA MAID (73 days) a true fuchsia color, between deep wine red and purple. Holds 5-6 open on a wiry 16 bud spike. Produces large bulblets which germinate readily.

Large 3-25c, 10-65c, Medium 4-25c, 10-50c

470 PURPLE SUPREME (85 days) large outstanding purple opening 8-10 well placed florets on a shoulder-high spike.

Large 3-20c, 10-55c, Medium 4-20c, 10-40c, Small 10-25c

# VIOLET - Light Blue 76 Dark Blue 78

Still tops is BLUE BEAUTY and RAVEL. BLUE BEAUTY is listed but unable to list RAVEL because the stock we purchased is mixed. Sorry about this, hope to improve it next year. Also tried to increase our stock of BLUE BEAUTY but no luck, it bloomed 4 different colors. Stock listed is true.

476 BLUE BEAUTY (75 days) the best medium blue. It is a rich color shading deeper in the throat. This European variety has 5-6 of 18 buds open at one time. Our commercial blue.

Medium 3-20c, 10-55c

#### DARK SMOKIES - Class 86

Here are the glads that will give you that contrast and cause much comment among your friends. Most every visitor that ordered bulbs last summer ordered at least one of the glads listed below. These are the "different" colors you've been looking for. Included this year at the bottom of the smokies is a variety classed as an AOC Class 90. This is a fine variety and hope we can continue to list it. Have never seen anything to match its autumn color.

- 586 FLYING FORTRESS (93 days) lavender gray with a small and very attractive red tongue on lower petals. Immense florets sometimes reaching 8 inches across from large bulbs. Opens 10-12 florets on a 17 to 20 bud spike. This is a very fine glad and stands up well.

  Small 3-20c. 10-55c
- 386 OKLAHOMA (90 days) a beautifully ruffled pinkish lilac. One of the very best smokies and different from all the rest. 5 inch florets, 7 open, 18 buds, 26 inch flowerhead, 48 inches tall.

  Small 3-20c, 10-55c
- 586 TUNIA'S MAHOMET (75 days) an early smoky plum rose, with orange scarlet throat. Opens up to 8 giant florets on a tall straight spike. A good propagator.

  Large 3-30c, 10-80c, Medium 3-25c, 10-65c, Small 3-20c, 10-55c
- 490 BUCKEYE BRONZE (90 days) a burning autumn bronze with 6-8 open on a tall straight spike. The top show winner in its class.

  Large 3-25c

See FREE BULB offer on page one

#### RAINBOW SELECTION

Vivid colors from light to dark await you in this prize Rainbow Selection. You will find Stoplight, Snow Princess, Mother Kadel, Magnolia, Lantana, Purple Supreme, Lavender & Gold, Truelove, Margaret Fulton, and other fine varieties. Unlabeled.

Large - 50 for \$2.50; 100 for \$4.00 Medium - 50 for \$2.00; 100 for \$3.50

# WHOLESALE

#### PRICE PER 100

VARIETY	LARGE	MEDIUM	SMALL
Elizabeth the Queen			1.50
Gold Dust	,	1.80	1.00
Golden Arrow	3.50		1.50
Lantana		1.80	1.00
Lavender & Gold			2.00
Magnolia	2.50	1.80	1.00
Margaret Fulton		1.80	1.00
Mother Kadel	3.50	2.50	1.50
Purple Supreme	3.50	2.50	1.50
Snow Princess	3.50	2.50	2.00
Truelove	3.50		1.50

25 or more at 100 rate 1.000 at 8 times 100 rate.

Prices quoted above are F. O. B. Valparaiso, Nebraska.

I am very anxious to get a good selection of your glads for I know from experience yours are the best. T. E.—Georgia

My glads last year were simply magnificent. I have passed your catalog on to my neighbor. F. M.—Nebraska

Your fine exhibit was a wonderful contribution and we hope you feel it was a benefit to you as well as the community.

Garden Club-Nebraska

Your bulbs were swell, nicest we've ever sold.

Nebraska Dealer

#### D. D. T. FOR THRIP CONTROL

Did you know that Thrips can ruin the majority of your blooms? You may be unaware of their presence until your blooms fail to open or are deformed. Thrips remain hidden in the leaf sheath only emerging at night or on a cloudy day. A simple and effective control is the application of 5% D. D. T. dust at one week intervals from the time they are 6 inches high until the first bloom opens. This may be applied with an inexpensive duster or if you raise a very few, a porous cloth bag may be used shaking gently over each plant, preferable after watering or in the early morning after a dew.

The best part about using D. D. T. dust is that there is no danger to the plant or bulb if an excessive amount is used.

CAUTION — If inhaled by humans a temporary toxic condition may develop but no permanent effects will be felt. Ordinary care will insure no harm to the person making the application.

#### PRICES ON 5% D. D. T. DUST

Postpaid when accompanied by a bulb order from our retail list. If ordered alone shipment made transportation collect.

1 lb. for \$0.30—5 lbs. for \$1.25—10 lbs. for \$2.25

Prices on larger lots furnished on request.

#### MORE ON FREE BULB OFFER

As a parting reminder, we would again like to call your attention to our free bulb offer shown on page one. We use this means of keeping our mailing list at the desired level. Instead of paying the high advertising rates, we would rather pay you, our customers, in the form of free bulbs for performing this service. All that is necessary for you to take advantage of this offer is a few moments of your time. When making out your order, simply add the names and addresses of your friends whom you feel will appreciate receiving our catalog. In addition to the extras and overcount which you will receive for ordering, we will include with your shipment additional varieties in proportion to the number of names submitted. Your name will not be used in any way when we send our catalog to your friends.

## **IMPORTANT NOTICE**

Due to the high cost of printing and distributing a catalog, we are again following the same procedure as last year. If we have not received an order from you within the last three years, your name will automatically be dropped from our mailing list. If you have been unable to send us an order during this time but wish to remain on our list, kindly drop us a line at your convenience.

### ABOUT CORRESPONDENCE

We are always glad to hear from you folks in regard to your bulbs, the way they bloomed, how they did at the shows or any matter concerning the gladiolus. All your letters and cards are read by my brother or me and each is given careful consideration. We will do our best to answer all your questions and would like to hear from as many of you as possible.







## BUSINESS REPLY ENVELOPE

First Class Permit No. 1, Sec. 34.9, P. L. & R., Valparaiso, Nebraska

FIKES' GLAD GARDENS
Box 30
VALPARAISO, NEBRASKA



### ORDER BLANK

# FIKES' GLAD GARDENS

VALPARAISO, NEBRASKA

"Valley of Paradise"

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# FIKES' GLAD GARDENS

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#### **ALUMINUM WEATHERPROOF TAGS**

Do you have trouble reading the names on your tags and stakes at the end of the season? If you do, then these aluminum Weatherproof Tags will save you a lot of worry. These tags can always be easily read, and used year after year.

We use nothing but these tags in our fields and find them very satisfactory. They will not rust or corrode and are far superior to copper or other material. These Aluminum Weatherproof Tags engrave better and will last indefinitely. Many of our tags are buried under the dirt summer after summer and when they are removed we have no difficulty in reading the variety name.

These tags are permanently engraved by simply writing on the Aluminum side with an ordinary pencil and the name will be pressed into the aluminum. In case you make a mistake you may erase by removing the backing and press out your error. Copper wires furnished for each tag.

Priced at the rate of 2c each but when accompanied by a bulb order we offer you a special price of 1½c each.

### NOTE

A FREE Aluminum Weatherproof Tag will be given you for each variety ordered when your BULB ORDER amounts to \$5.00 or more.

#### Members of

NORTH AMERICAN COMMERCIAL GLADIOLUS GROWERS

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